

Virgin Money Super 2019 Supplementary Annual Report





Important information

Virgin Money Super (your plan) is a plan in the Retail Division of the Mercer Super Trust. Your Mercer Super Trust 2019 Annual Report consists of three parts:

- Part one Your Mercer Super Trust 2019 Annual Report contains a
 general update on the Mercer Super Trust and tells you about the changes
 that have been made to the Mercer Super Trust during the year to
 30 June 2019. These changes may have an impact on your super now and
 in the future so it's important that you carefully read the section entitled
 'Changes to the Mercer Super Trust' in PART ONE of the Annual Report to
 see how this applies to you. You can access this report using the following
 link here.
- Part two The Investment Options Details booklet contains information relating to the investment options available in the Corporate Superannuation Division, Personal Superannuation Division and Allocated Pension Division. This includes investment performance, asset allocation and Indirect Cost Ratios for these investment options for the year ended 30 June 2019.
- Part three This 2019 Supplementary Annual Report contains additional information specific to Virgin Money Super, including information on the available investment options, investment returns and performance, and Indirect Cost Ratios for the year ended 30 June 2019.

All parts should be read in conjunction and kept together for future reference. A reference to this Annual Report means parts one, two and three collectively unless the context requires otherwise.

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Welcome to the 2019 Virgin Money Super Supplementary Annual Report

A MESSAGE FROM THE VIRGIN MONEY TEAM

It has been an exciting and changing time for superannuation in Australia over the past year. Recommendations from the Productivity Commission, Royal Commission and Federal Budget are now starting to come into place with the Protecting Your Super legislation taking effect from 1 July 2019 to help Australian's save more for their future.

Virgin Money continues to stay focused on delivering the best outcomes for our customers, ensuring we're helping them realise bigger possibilities for the future through a simplified super product with some of the <u>lowest fees</u> in the market.

In particular, we are delighted that Virgin Money Super continued to deliver strong performance for our customers in the 2018/2019 period, with many investment options outperforming their objectives. Depending on your life stage, the LifeStage Tracker options returned between 8.5% and 10.6%. You'll find more information on the performance of Virgin Money Super on page 8 of this report or in the performance tables on our <u>website</u>.

With more change ahead, including the new Putting Members' Interests First legislation coming into place from 1 April 2020, we encourage you to continue to review your superannuation and insurance needs and seek help from Virgin Money when you need it. We're here to support you and answer your questions to ensure you are making the right decisions for your future.

LOOKING AHEAD - A MESSAGE FROM THE TRUSTEE

We are delighted to report our customers benefitted from strong investment performance over the 2019 financial year, as we successfully navigated volatile markets.

The Royal Commission into Misconduct in the Banking, Superannuation and Financial Services Industry has resulted in significant regulatory changes and heightened customer expectations. Over the next 12 months we will work hard to build an even stronger culture of governance to ensure we continue to meet the high expectations of our customers and the community.

VIRGIN MONEY SUPER KEY METRICS

Virgin Money Super Key Metrics		
Membership numbers as at 30 June 2019	19,600	
Plan assets as at 30 June 2019^	\$697,177,671	

[^] This figure is prepared on a cash basis. This means that it does not allow for any accruals such as outstanding contributions or benefits due as at 30 June 2019. .

POLICY COMMITTEE

A policy committee is a body that provides feedback to the trustee and receives information concerning the operations of the plan on behalf of groups of employees of a standard employer-sponsor. It is made up of equal member-elected and employer-appointed representatives. There are currently no requirements for any policy committee to be formed for Virgin Money Super.

CONSOLIDATING YOUR SUPER HAS NEVER BEEN SO EASY

We can help bring all your accounts together over the phone; with no paperwork, no hassle. Call our Customer Care team on 1300 652 770 or, you can do it online at wirginmoney.com.au/superannuation

Importantly, you should also consider the impact that leaving a fund may have on any insurance cover you have, including the amount and cost of cover.

Investment information

INVESTMENT OBJECTIVES AND STRATEGY

Each investment option has a specific performance objective and investment strategy.

Our approach for each option's investment strategy is to select a mix of investments that support the option's objective. We may change the investment objective and strategy for each investment option to ensure there is a reasonable probability we deliver on the objective. The actual asset allocation may fall outside the stated ranges for an option during certain times such as extreme market conditions.

We monitor the performance of investment options against their objectives and an annual investment health check to help us assess whether we need to make any changes. We will provide information about any significant changes to the features of our investment options.

INVESTING VIRGIN MONEY SUPER'S ASSETS

We invest Virgin Money Super's assets in:

- funds managed by Mercer Investments (Australia) Limited (MIAL) including but not limited to the Mercer Multi-Manager Funds (MMFs) or the Mercer Investment Funds (MIFs). The assets may also be invested in funds or investment vehicles managed by other Mercer related entities.
- other funds managed by investment managers, and
- a range of investments such as securities, derivatives and cash managed via mandates held with investment managers.

MIAL is the responsible entity of the MMFs and MIFs and appoints professional investment managers to manage the assets

of the MMFs and MIFs either directly or via external investment vehicles.

The investments for Virgin Money Super including the underlying investments of the MMFs and MIFs are generally held by an external custodian.

SUSTAINABLE INVESTMENT

We build sustainability principles into our investment options to help protect and enhance the value of your super. We look beyond traditional financial factors to consider the potential investment impacts of corporate governance as well as environmental and social issues – such as an aging population, climate change and human rights.

We believe Environmental Social Governance (ESG) factors may have a material impact on long-term risk and return outcomes. For more information, refer to the Trustee's Sustainable Investment Policy. Navigate to the Trustee Policies and remuneration section or call our Customer Care Team on 1300 652 770.

Principles of sustainable investment and good governance apply to all asset classes unless otherwise indicated. Investment managers appointed to investment options may consider the ESG factors when assessing investment risk and opportunities. The trustee does not impose any specific ESG requirements on investment managers for indexed investment options.

ACTIVE OWNERSHIP AND INVESTMENT STEWARDSHIP

We also believe that principles of active ownership and investment stewardship are valuable in the investment process. For that reason, we have incorporated ESG considerations, principles of active ownership

and investment stewardship throughout our investment decision making and ownership practices as documented in the trustee's policies.

For more information navigate to the <u>Trustee</u> <u>Policies and remuneration section</u> on the key documents page or call our Customer Care Team on **1300 652 770**.

USE OF DERIVATIVES

Derivatives, such as futures or options, are investment products where value is derived from one or more underlying assets. The value of a share option, for example, is linked to the value of the underlying share.

Derivatives may be used to assist in the efficient management of the portfolios (e.g. to quickly and effectively adjust asset class exposures and for rebalancing purposes) and to manage risk (e.g. for currency hedging). Losses from derivatives can occur (e.g. due to market movements).

Derivative risk is managed in adherence to the Derivatives Policy for Mercer Funds.

THE DERIVATIVES CHARGE RATIO

The derivatives charge ratio is the percentage of the total market value of the assets of the Mercer Super Trust (other than cash) that the trustee has charged as security for derivatives investments made by the trustee.

Based on information provided by the custodian and investment managers, the trustee is unaware of any period in the year when the derivatives charge ratio exceeded 5.00%.

YOUR INVESTMENT OPTIONS IN DETAIL

You can choose from a range of investment options in Virgin Money Super, which have different investment styles and asset classes.

The mix of investment options available is specific to Virgin Money Super, and whether you prefer to leave the hard work to us or if you prefer to have some control over your investments, we have you covered.

The LifeStage Tracker investment option is suitable for people who want to automatically change their investment mix as their age changes. The path is designed to reduce exposure to growth assets - when you are younger your path is invested in higherrisk asset classes and as you get closer to retirement your path will move to more stable assets.

You can create your own investment mix by choosing a combination from our range of Choice investment options giving you the opportunity to get more involved with how your funds are invested.

Refer to the <u>Virgin Money Super Product</u> <u>Guide</u> for further details or call our Customer Care team on **1300 652 770**.

Virgin Money Super Lifestage Tracker

BORN PRIOR TO 1949

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 1.50% per annum over rolling four year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	20.5%	20.1%
International Shares	20.1%	19.9%
Real Assets	4.9%	4.9%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	54.5%	55.1%

BORN 1954 - 1958

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 1.75% per annum over rolling four year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	26.0%	26.0%
International Shares	26.0%	
Real Assets		5.0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	43.1%	43.3%

BORN 1949 TO 1953

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 1.5% per annum over rolling four year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	21.1%	20.9%
International Shares	21.2%	20.9%
Real Assets	5.0%	5.0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	52.7%	53.2%

BORN 1959 - 1963

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 2.25% per annum over rolling five year periods.

Asset Class	2019	2018
Australian Shares	31.2%	31.2%
International Shares	31.0%	30.6%
Real Assets	4.9%	5.0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	32.9%	33.2%

BORN 1964 - 1968

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 2.75% per annum over rolling six year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	35.7%	35.8%
International Shares	35.8%	36.0%
Real Assets	4.9%	4.9%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	23.6%	23.3%

BORN 1974 - 1978

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	40.0%	40.4%
International Shares	39.8%	39.4%
Real Assets	4.9%	4.9%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	15.3%	15.3%

BORN 1969 - 1973

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.25% per annum over rolling seven year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	40.1%	40.3%
International Shares	39.8%	39.6%
Real Assets	4.8%	4.8%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	15.3%	15.3%

BORN 1979 - 1983

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset Class	2019	2018
Australian Shares	40.0%	40.6%
International Shares	39.7%	39.2%
Real Assets	4.9%	5.1%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	15.4%	15.1%

Virgin Money Super Lifestage Tracker cont.

BORN 1984 - 1988

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	40.1%	40.3%
International Shares	39.5%	39.5%
Real Assets	4.9%	4.9%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	15.5%	15.3%

BORN 1994 - 1998

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	39.9%	39.9%
International Shares	39.8%	39.8%
Real Assets	4.9%	4.9%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	15.4%	

BORN 1989 - 1993

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	40.0%	40.1%
International Shares	39.7%	39.5%
Real Assets	4.9%	5.0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	15.4%	15.4%

BORN 1999 - 2003

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset Class	2019	2018
Australian Shares	39.5%	39.8%
International Shares	39.8%	39.8%
Real Assets	4.9%	5.0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	15.8%	15.4%

BORN 2004 - 2008

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	40.1%	40.6%
International Shares	39.9%	38.8%
Real Assets	4.8%	5.1%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	15.2%	15.5%

BORN 2014 - 2018

Investment objectives

To achieve return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	39.8%	N/A
International Shares	40.4%	N/A
Real Assets	4.9%	N/A
Alternative Assets	0%	N/A
Growth Fixed Interest	0%	N/A
Defensive Fixed Interest & Cash	14.9%	N/A

BORN 2009 - 2013

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.50% per annum over rolling seven year periods.

Asset Class	2019	2018
Australian Shares	41.0%	N/A
International Shares	39.2%	N/A
Real Assets	5.0%	N/A
Alternative Assets	0%	N/A
Growth Fixed Interest	0%	N/A
Defensive Fixed Interest & Cash	14.8%	N/A

Virgin Money Super Choice investment options

CASH

Investment objectives

To maintain the invested capital and to achieve a return above that available on bank bills as measured by the Bloomberg AusBond Bank Bill Index on an annual basis.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	0%	0%
International Shares	0%	0%
Real Assets	0%	0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	100%	100%

INDEXED AUSTRALIAN SHARES

Investment objectives

To meet the benchmark return over the medium to long term

 * Currently the index for this option is the S&P/ASX 300 Accumulation Index.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	98.9%	98.6%
International Shares	0%	0%
Real Assets	0%	0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	1.1%	1.4%

INDEXED DIVERSIFIED SHARES

Investment objectives

To meet the benchmark return over the medium to long term.

* Currently the index for this option is a composite of the S&P/ASX 300 Accumulation Index, MSCI World ex Australia (with net dividends reinvested) in Australian dollars Index and the MSCI World ex Australia (with net dividends reinvested) hedged into AUD Index.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	48.8%	50.1%
International Shares	47.5%	49.3%
Real Assets	0%	0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	3.7%	0.6%

INDEXED OVERSEAS SHARES

Investment objectives

To meet the benchmark return over the medium to long term.

* Currently the index for this option is the MSCI World ex Australia (with net dividends reinvested) in Australian dollars Index.

Asset Class	2019	2018
Australian Shares	0%	0%
International Shares	100%	99.2%
Real Assets	0%	0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	0%	0.8%

INDEXED AUSTRALIAN LISTED PROPERTY

Investment objectives

To meet the benchmark return over the medium to long term.

* Currently the index for this option is the S&P/ASX 200 Property Trust Accumulation Index.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	0%	0%
International Shares	0%	0%
Real Assets	99.5%	99.7%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	0.5%	0.3%

ENHANCED INDEXED CONSERVATIVE GROWTH

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 1.5% per annum over rolling three year periods.

Asset allocation at 30 June.

Asset Class	2019	2018
Australian Shares	11.3%	11.9%
International Shares	13.0%	13.8%
Real Assets	3.7%	4.0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	72.0%	70.3%

ENHANCED INDEXED GROWTH

Investment objectives

To achieve a return (after tax and investment fees) that exceeds CPI increases by at least 3.0% per annum over five year rolling periods.

Asset Class	2019	2018
Australian Shares	29.8%	30.1%
International Shares	33.8%	33.1%
Real Assets	5.9%	6.0%
Alternative Assets	0%	0%
Growth Fixed Interest	0%	0%
Defensive Fixed Interest & Cash	30.5%	30.8%



Investment returns

HOW INVESTMENT RETURNS ARE CALCULATED

Single year and compound returns are calculated assuming that \$1.00 is invested at the start of the relevant period and that no further amounts are invested over the period.

Returns are based on exit prices and allow for the deduction of tax and investment fees including indirect costs (but not administration fees or other fees).

Compound returns are calculated as the average of annual returns.

HOW WE CALCULATE VIRGIN MONEY SUPER INVESTMENT EARNINGS

Super contributions and rollovers made to Virgin Money Super purchase units in each investment option. Unit prices are generally calculated daily (except weekends and Melbourne public holidays) and fluctuate according to the investment performance of the individual investment options.

The number of units that your investment can purchase depends on the unit price at the relevant time. For example, if you contributed \$1,000 and the unit price was \$2.00 at that time, then 500 units would be purchased.

Units are also redeemed when the fund needs to make super payouts or pay fees, taxes and other expenses.

The value of your payout at any time is the number of units you have, multiplied by their exit price at that time (less any exit fee payable). Your latest member statement shows you how many units you have, the exit price and their value.

ALLOCATION OF INVESTMENT EARNINGS

The net investment earnings of Virgin Money Super investment options are allocated to members through changes in the unit price of the investment options.

You should carefully consider the risks of each of the options before making any investment decisions. You should be aware that investment returns can be volatile and the value of your investments may increase or decrease. You should not rely on past performance as an indicator of the future performance of any of the investment options.

You can obtain up to date returns for your plan's investment options at <u>virginmoney.com.au/super</u> or by calling our Customer Care team on **1300 652 770**.

We recommend that you speak to a licensed, or appropriately authorised, financial adviser before making any decision about your super.

Investment performance

Investment Option		1 year return to 30 June 2019 %	5 year return per annum	10 year return per annum
	Born prior to 1949	8.5	N/A	N/A
	Born 1949 - 1953	8.5	N/A	N/A
	Born 1954 - 1958	8.9	N/A	N/A
	Born 1959 - 1963	9.4	N/A	N/A
	Born 1964 - 1968	9.7	N/A	N/A
X P	Born 1969 - 1973	10.0	N/A	N/A
LifeStage Tracker	Born 1974 - 1978	10.0	N/A	N/A
9	Born 1979 - 1983	10.0	N/A	N/A
Sta	Born 1984 - 1988	10.0	N/A	N/A
Life	Born 1989 - 1993	9.9	N/A	N/A
	Born 1994 - 1998	9.9	N/A	N/A
	Born 1999 - 2003	9.7	N/A	N/A
	Born 2004 - 2008	10.6	N/A	N/A
	Born 2009 - 2013	10.1	N/A	N/A
	Born 2014 - 2018	9.6	N/A	N/A
NS	Cash	2.0	N/A	N/A
otio	Indexed Diversified Shares	9.9	N/A	N/A
t O	Indexed Australian Shares	11.3	N/A	N/A
nen	Indexed Overseas Shares	11.1	N/A	N/A
Choice Investment Options	Indexed Australian Listed Property	17.1	N/A	N/A
	Enhanced Indexed Growth	8.9	N/A	N/A
	Enhanced Indexed Conservative Growth	7.5	N/A	N/A

N/A indicates that the investment option was not operating for the full period.

The investment returns shown in this Supplementary Annual Report do not take into account the unique characteristics that apply to each member (such as timing of cashflows). As a result, the actual returns applying to a particular member may vary from the investment returns shown.

Past performance should not be relied upon as an indicator of future performance.

The performance information contained in this report is up to date at the time of its preparation. You can obtain updated investment performance information at <u>virginmoney.com.au/super</u> and going to the Performance section, or by calling our Customer Care team. We can send you a copy of the updated information, free of charge, on request.

Investment managers

INVESTMENT MANAGERS AS AT 30 JUNE 2019

The majority of the assets of Virgin Money Super are invested in funds managed by MIAL, which in turn has investments with underlying investment managers. The underlying investment managers as at 30 June 2019 are listed below.

Fund type	Manager
Australian Shares	Plato Investment Management Limited State Street Global Advisors, Australia, Limited Macquarie Investment Management Limited Blackrock Investment Manager (Australia) Limited
International Shares	State Street Global Advisors, Australia, Limited Acadian Asset Management Schroder Investment Management Australia Limited Macquarie Investment Management Limited LGIM
Real Assets	Macquarie Investment Management Limited
Alternative Assets	Macquarie Investment Management Limited
Growth Fixed Interest	Ardea Investment Management Pty Limited Challenger Life Company Limited
Defensive Fixed Interest & Cash	Challenger Life Company Limited Macquarie Investment Management Limited Blackrock Investment Management (Australia) Limited AXA Investment Managers Asia (Singapore) Ltd Robeco Institutional Asset Management Wellington International Management Company Pty Limited LGIM

Largest share holdings

The tables below show the top ten Australian and International shares held by the Virgin Money Super Lifestage Tracker Born 1974 to 1978 option as at 30 June 2019. For example, Commonwealth Bank of Australia represents 8.0% of the total Australian shares component of all the Virgin Money Super investment options.

TOP 10 AUSTRALIAN SHARE HOLDINGS

Company	Holding %
Commonwealth Bank of Australia	8.0
BHP Group Ltd	7.0
CSL Ltd	5.0
Westpac Banking Corp	5.0
Australia & New Zealand Banking Group Ltd	5.0
National Australia Bank Ltd	4.0
Woolworths Group Ltd	2.0
Macquarie Group Ltd	2.0
Wesfarmers Ltd	2.0
Rio Tinto Limited	2.2

TOP 10 INTERNATIONAL SHARE HOLDINGS

Company	Holding %
Microsoft Corporations	2.5
Apple Inc.	2.3
Amazon.com Inc.	2.0
Johnson & Johnson	1.0
JPMorgan Chase & Co.	1.0
Nestle S.A.	1.0
Visa Inc.	0.8
Royal Dutch Shell PLC	1.0
Procter & Gamble Co.	0.7
ExxonMobil Corporation.	1.0

As at 30 June 2019, there was no investment (including a combination of investments through a single or group of associated enterprises) that has a combined value of more than 5% of the total assets of the Mercer Super Trust.

Indirect cost ratio

Details of Indirect Cost Ratio (ICR) are set out in the PDS and/or other member materials (as applicable) for your plan. The ICRs for the year to 30 June 2019 are set out below.

Investr	ment option	Indirect cost ratio* (% per annum)
	Born prior to 1949	0.09
	Born 1949 - 1953	0.09
	Born 1954 - 1958	0.09
	Born 1959 - 1963	0.09
	Born 1964 - 1968	0.09
	Born 1969 - 1973	0.09
	Born 1974 - 1978	0.09
	Born 1979 - 1983	0.09
	Born 1984 - 1988	0.09
LifeStage Tracker	Born 1989 - 1993	0.09
e Trà	Born 1994 - 1998	0.09
Stag	Born 1999 - 2003	0.09
Life	Born 2004 - 2008	0.09
	Born 2009 - 2013	0.09
	Born 2014 - 2018	0.09
	Cash	0.02
	Indexed Diversified Shares	0.07
	Indexed Australian Shares	0.06
	Indexed Overseas Shares	0.03
	Indexed Australian Listed Properties	0.09
	Enhanced Indexed Growth	0.09
	Enhanced Indexed Conservative Growth	0.08

^{*} The ICRs are for the year ending 30 June 2019 and are based on the actual information available and/or reasonable estimates for the period as at the date of this Supplementary Annual Report. The ICRs may vary from year to year. The ICR consists of indirect costs (including but not limited to, performance related fees, any expense allowance charged by external investment trusts or managers, the net explicit transactional and operational costs and Over the Counter Derivative costs used for either hedging and non-hedging purposes) incurred by the underlying investment vehicles of the Mercer Super Trust.

STATEMENT OF FINANCIAL POSITION OF YOUR PLAN AT 30 JUNE 2019

Net assets at 1 July 2019	\$623,130,259
PLUS Net investment revenue	\$93,753,494
Employer contributions*	\$42,783,445
Member contributions	\$1,817,394
Government co-contributions	\$466,859
Transfers from other funds	\$798,029
Insurance proceeds	\$2,034,192
Total revenue	\$141,653,413
LESS	\$58,469,338
Benefits paid	\$30,409,330
Benefits paid Administration fees	\$1,274,882
	, , ,
Administration fees	\$1,274,882
Administration fees Group insurance premiums Contributions and	\$1,274,882 \$1,976,145
Administration fees Group insurance premiums Contributions and surcharge tax	\$1,274,882 \$1,976,145 \$5,885,636

^{*} Please note that the amounts shown in the table above as employer contributions include any pre-tax or salary sacrifice member contributions.

CHANGE IN NET ASSETS IN YOUR PLAN TO 30 JUNE 2019

Assets (investment options)		
Lifestage Tracker		
All paths	\$555,463,308	
Choice Investment Option		
Indexed Australian Listed Properties	\$21,556,923	
Cash	\$27,338,739	
Indexed Diversified Shares	\$3,242,347	
Indexed Australian Shares	\$47,786,153	
Indexed Overseas Shares	\$35,938,541	
Enhanced Indexed Growth	\$2,775,243	
Enhanced Indexed Conservative Growth	\$3,076,417	
Total	\$697,177,671	

This information has been prepared on a cash basis.

The financial information contained in this Supplementary Annual Report for your plan has not been audited. This information forms part of the full financial accounts for the Mercer Super Trust in which your plan participates. You can request a copy of the Mercer Super Trust full audited accounts and the auditor's report by calling the Customer Care Team.

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It is also recommended that you obtain advice from a licensed, or appropriately authorised, financial adviser.

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